Forterra Building Products Ltd – tailoring a solution to meet client needs



Forterra Building Products Ltd is one of the largest manufacturers of brick and building products in the UK.

The challenge

It wasn't possible to connect one of Forterra's 18 manufacturing sites because of its location and access limitations. But the company needed reliable connectivity to keep its operations running smoothly and wanted to create an integrated mobile site for both continuity and for meetings in third-party premises.

The solution

BT provided its Rapid Deployable Network to give Forterra access to its 4G network quickly without a fixed wired link. The site now has a fully integrated network, rather than having to rely on tethering and one way communication, that works seamlessly with its existing infrastructure. The mobile branch solution has also been rolled out and requires very little technical intervention to implement, saving the IT team valuable time and boosting productivity across the business.



"We chose BT because they were able to tailor a solution to fit our requirements, rather than requiring us to change to fit their solution," said Andy Barton, Forterra Building Products Ltd. "Their Rapid Deployable Network integrated seamlessly into our existing infrastructure."

